



The Link

CONNECTING YOU WITH SMALL BUSINESS NEWS AND ADVICE | SUMMER 2018



Savings: 101

Score Great Back-to-School Deals Through Gallagher Perks!

This back-to-school season, don't forget that Gallagher clients can save **up to 80% off** on more than 93,000 products. These deals are great for checking off your back-to-school supply, printing or office list. Shop online or in stores — and enjoy FREE next-day delivery on online orders over \$50!

[Click here](#) to shop online or [print off](#) a FREE Gallagher Perks Store Purchasing Card.



THE LATEST FROM GALLAGHER

We're keeping you updated on all information relevant to your business.

Looking for an Easier Way to Request a Certificate of Insurance from Gallagher?

Simply email certrequests@ajg.com and we will process your request within 48 hours!

Don't forget to include:

- Your policy number and/or the Named Insured
- Certificate Holder Details:
 - Name:
 - Street Address:
 - City, State and ZIP:
- Certificate Delivery Method (Email, Fax, US Mail):
 - Email Address:
 - Fax Number:
- Any additional information required

Gallagher Perks HR Support

Save 40% on Background Checks, MVRs, Drug Testing and More!

[Universal Background Screening](#) is a nationally-accredited background screening firm offering excellent customer service, fast turnaround time and sound screening compliance. [Click here](#) for special discounts offered only to



IN THE NEWS AND IN THE KNOW

We've curated a selection of links just for you that feature relevant content and professional advice to help your business grow and prosper.

The IRS is Cracking Down on This Small Business Tax Break. What it Means for You

CNBC

If your accountant told you to hold off on taking big steps to qualify for the new business owner tax break, you should thank him or her. That's because your CPA just saved you a big headache. The IRS proposed a new rule on Aug. 8, addressing the 20 percent qualified business income deduction. [Read more »](#)

Meet the Most Inspiring Companies of 2018

Inc.com

If entrepreneurs are the lifeblood of an economy, consider Inc.'s ranking of 5,000 companies America's circulatory system. Our annual report looks at these fast-growing innovators--and how they made our list. [Read more »](#)

10 Business Podcasts Every Entrepreneur Should be Tuning Into

Forbes

You're slammed with the daily challenges of running your business. How do you find time to learn about ways to solve sticky problems or learn new strategies to help you grow your business? [Read more »](#)



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