



The Link

CONNECTING YOU WITH SMALL BUSINESS NEWS AND ADVICE | WINTER 2018

A NEW Way to Save on Shipping!

[Gallagher Perks](#) Adds [UPS Shipping Discount](#) to Suite of Exclusive Client Discounts



Gallagher clients now have access to new and improved flat rate pricing, no matter how much you ship, when you ship or where it's going. It's like UPS took the guesswork out — and put the “easy” in. UPS shipping, tracking and billing technology, combined with security and insurance features, allow you to build trust and loyalty with every overnight delivery.

Gallagher Perks Exclusive Savings Include:

- 10%* on UPS Next Day Air® Early
- 45% on Domestic Next Day / Deferred
- 25% on Ground Commercial / Residential
- International: 50% on Export / 40% on Import / 25% Canada Standard
- Savings Begin at 75%* on UPS Freight® Shipments Over 150 lbs.
- In Addition, Members Have Free Access to UPS Smart Pickup® Service

Open a new account or, if you already have a UPS account, re-enroll and apply the new discounts to your existing account by visiting savewithups.com/gallagherperks. Or, call 1.800.MEMBERS (1.800.636.2377) during regular business hours: 8 a.m. – 5 p.m. Monday – Friday, EST.

[*Visit ups.com for specific services and discounts.](#)

[Learn More »](#)



THE LATEST FROM GALLAGHER

We're keeping you updated on all information relevant to your business.

Looking for an Easy Way to Request a Certificate of Insurance from Gallagher?

Simply email select_certificates@ajg.com* and we will process your request within 48 hours!

*Note the underscore between select and certificates

Don't Forget to Include:

- Your Policy Number and/or the Named Insured
- Certificate Holder Details:
 - Name
 - Street Address
 - City, State and ZIP
- Certificate Delivery Method (Email, Fax, US Mail):
 - Email Address
 - Fax Number
- Any Additional Information Required

[Get Started »](#)



IN THE NEWS AND IN THE KNOW

We've curated a selection of links just for you that feature relevant content and professional advice to help your business grow and prosper.

Small-Business Owners Look to Grab This 20 Percent Tax Break

Small-business owners filing their 2018 taxes may be able to take advantage of a brand-new 20 percent tax break.

[Read More »](#)

Four Insurance Plans Every Small Business Should Carry

Today's business owners face an ever-evolving set of challenges. Those challenges could lead you to seek out additional insurance policies so you're covered in case those issues impact your bottom line.

[Read More »](#)

Reply to this email directly if you'd like a quote on any of these recommended coverages!

The 10-Minute Website Tweak That Increases Sales

With the exception of e-commerce sites (which are a special case) the vast majority of business websites are online brochures, structured as long pages of information accessed through drop-down menus.

[Read More »](#)



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